

**WEEKLY RENTAL PRICES (EUR) 2021**

Prices in EUR include local taxes and VAT

Yachts	Build Year	Cabins/WCs	01/01-24/04	24/04-22/05	22/05-19/06	19/06-31/07	31/07-21/08	21/08-18/09	18/09-02/10	02/10-16/10	16/10-31/12
Dufour 390 Grand Large "ALATI"	2021	3/3	1790€	2290€	2590€	3390€	3690€	3390€	2490€	1990€	1790€
Jeanneau Sun Odyssey 36i "REBBECA"	2010	3/1	1250€	1600€	1900€	2100€	2500€	2100€	1900€	1600€	1250€
Lagoon 42 "ALIZE"	2018	4+1/ 4+1	3200€	4900€	6000€	7400€	8900€	7100€	5900€	4600€	3900€
Beneteau Oceanis 40 "PENELOPE"	2011	3/2	1400€	1700€	2300€	2800€	3300€	2600€	2300€	1700€	1400€
Oceanis 43 "TWINS"	2010	3/3	1400€	1700€	2300€	2800€	3100€	2700€	2300€	1700€	1500€
Beneteau Oceanis 41.1 "ELENA"	2020	3/2	1600€	2500€	3100€	3500€	4200€	3400€	3000€	2300€	1850€
Lagoon 46 "Rubellite"	2020	4+2/4+2	4400€	6150€	7500€	8950€	10700€	8950€	7300€	6150€	4700€
Bali 4.8 "Morganite"	2020	6+2/6+1	5000€	7700€	9800€	11150€	13200€	11150€	9800€	7700€	6000€

- Plan your sailing with us and get **Early Booking Discount 10%**.
- Sail for **2 weeks** and get an extra discount **5%**.

- Make a **3 weeks** reservation and get **10%** off.
- **Maximum discount 15%**.

**OBLIGATORY EXTRA (EUR) 2021**

Cleaning		Security Deposit	
Monohull 3 Cabins	150,00€	Monohull 32-40ft	2000,00€
Monohull 4 Cabins	200,00€	Monohull 40-45ft	2500,00€
Monohull 5 Cabins	250,00€	Monohull 45-50ft	3000,00€
Catamarans up to 45ft	250,00€	Catamarans 38-45ft	3000,00€
Catamarans 46 to 50ft	300,00€	Catamarans 46-50ft	3500,00€

## OPTIONAL EXTRAS (EUR) 2021

Skipper	150,00€ per day + food + VAT
Hostess	140,00€ per day + food + VAT
Cook	150,00€ per day + food + VAT
Wi-Fi	50,00€ per 2 GB/ per week
SUP	120,00€ per week
Kayak	80,00€ per week
Outboard Engine	80,00€ per week
Early check in fee	150,00€ per booking
Safety Net	200,00€ per booking

## PRE-PAYMENTS & CANCELLATION Policy (EUR) 2021

### Pre-payment Requirements

- 20% of the total charter fee 10 days within the booking
- 30% of the total charter fee 6 months before the charter
- 50% balance payment 1 month before the charter

### Cancellation Policy

- 1 to 35 days prior to departure 100% of total charter price is due
- 36 to 90 days prior to departure 50% of total charter price is due
- 91 days or more prior to departure 25% of total charter price is due

## Covid-19 Policy (EUR) 2021

Due to the new global situation that prevails with Covid-19, we assure you that sailing is the safest way to vacation. The sun and the sea are always a good choice to relax and enjoy your vacation!! In Greece and specifically in the Ionian you can travel safely and carefree!

### **Our company adheres to a strict Covid-19 Health Protocol.**

- Each member of our team keeps the distance required by the health rules.
- Our guests are served based on their arrival time without creating congestion.
- The members of the cleaning team perform very thorough cleaning and disinfection on our boats with certified cleaners for the treatment of Covid -19, both before the boarding of our guest and during his disembarkation from the boat.
- In our boats inside you will find all the necessary equipment such as disinfectants, oximeters and thermometers.
- The necessary disinfection is done in the bed linen by our workshop and the visitor finds, when boarding the boat, one set per person in a special package.
- The use of a mask while you are in our office as well as during check-in is mandatory by both members of the company and our guests!

### **Fare Payments – Trip Re-scheduling!**

- If your flight is canceled due to Covid-19 or if the country from which you are going to fly has an out-of-country ban then all the amount paid will be refunded to the customer if the update is made up to one week before the start of the fare.
- The customer based on the Greek Government has the right to choose the voucher version so that he can reschedule his trip within a period of one year.

We wish you and your loved ones an unforgettable and unique sailing vacation!!!  
The BlueMemories team.